

OUMA TIMOTHY ELIJAH

Business Development Services (BDS) | SIYB Trainer | Enterprise Development & Field Technical Assistance

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PROFESSIONAL PROFILE

Business Development Services (BDS), SIYB and SESD Trainer with practical experience in enterprise development, business planning, entrepreneurship training, financial literacy, mentorship, community mobilization, farmer-group engagement and field-based technical assistance. Experienced in supporting youth, SMEs, community groups and farmer groups to identify capacity gaps, develop practical actions, strengthen business management and improve readiness for markets, finance and sustainable growth. Strong background in participatory adult learning, coaching, stakeholder engagement, field coordination, beneficiary registration, monitoring and action-oriented reporting. Comfortable working independently in field settings, managing multiple activities and engaging enterprise leaders, group members and ecosystem stakeholders.

PROFESSIONAL EXPERIENCE

Enumerator Supervisor

05/2026 – Present

Kenya Sugar Board

- Supervise field enumerators and coordinate farmer data-collection activities.
- Conduct farmer registration and verification.
- Monitor data quality and compliance with field protocols.
- Coordinate field teams and resolve operational challenges.
- Prepare daily field reports and support timely submission of assignments.
- Maintain confidentiality and accuracy of participant information.

Enterprise Development Supervisor

06/2025 – Present

Karoti Ventures Limited

- Coordinate enterprise development and youth empowerment initiatives.
- Mobilize community groups, youth and local stakeholders.
- Support enterprise development activities and business advisory processes.
- Supervise field implementation and programme activities.
- Support business planning and project implementation.
- Prepare technical and field reports and monitor programme performance.
- Coordinate stakeholders and support implementation of enterprise-development interventions.

Social Emotional Skills Development (SESD) Trainer

02/2026 – 08/2026

NYOTA Programme / SIYB Africa / ICST, SETPACE & Strathmore University JV

Siaya, Kericho & Tana River Counties

- Facilitated structured Social Emotional Skills Development (SESD) training for youth beneficiaries under the NYOTA Programme.
- Delivered sessions covering self-awareness, mindset change, resilience, communication, teamwork, leadership, decision-making, goal setting, cohesion and employability skills.
- Used participatory adult-learning approaches including group discussions, case studies, role plays, brainstorming, practical exercises and peer learning.
- Mentored participants to strengthen personal development, workplace readiness and entrepreneurial competencies.
- Monitored attendance, participation and learning progress and provided appropriate participant support.
- Coordinated with Centre Managers, trainers and programme stakeholders to ensure effective training delivery.
- Prepared daily and weekly training reports, participant assessments and other programme documentation.
- Facilitated SESD training across Bondo (Siaya), Kipkelion West (Kericho) and Tana River, reaching over 100 youth, with the Tana River assignment running from 27 July – 24 August 2026.

Key Achievement: Successfully delivered and supported multiple rounds of SESD training for NYOTA youth across three counties, contributing to improved resilience, communication, teamwork, leadership and employability competencies.

Community Mobilization & Farmer Group Training

05/2026 – 07/2026

RK-FINFA & GFYE Projects – SIYB Africa

Co-funded by Government of Kenya & CORDAID

- Mobilized farmer groups and community beneficiaries for programme participation.
- Conducted community sensitization and engagement activities.
- Supported boarding, registration and organization of farmer groups.
- Facilitated training and orientation of farmer groups using participatory approaches.
- Engaged group leaders, local stakeholders and community representatives.
- Supported beneficiary identification, verification and registration.
- Followed up participating groups and documented field progress.
- Identified emerging challenges and supported appropriate field-level responses.
- Prepared field documentation and progress information for programme reporting.

Key contribution: Supported mobilization, registration and training of farmer groups, strengthening their readiness to participate effectively in project interventions.

Business Development Services (BDS) Trainer

11/2025 – 11/2025

NYOTA Programme – KEPSA / POISE JV & Finsolution

Tana River & Makueni
Counties

- Facilitated entrepreneurship and enterprise-development training.
- Supported youth entrepreneurs in business planning and financial literacy.
- Delivered investment-readiness and business-management sessions.
- Mentored SMEs and youth-owned enterprises.
- Supported participants to identify business challenges and practical solutions.
- Prepared participant assessments and progress reports.

Key achievement: Supported over 50 SMEs and youth entrepreneurs to strengthen business management and financial literacy.

Trainer of Trainers – Digital Enterprise Support

12/2024 – 02/2025

SOTE Hub – Soko Plug Programme

- Trained youth trainers and entrepreneurs on digital enterprise development.
- Facilitated digital marketing, customer service and e-commerce sessions.
- Supported SMEs to improve digital business practices.

Enumerator

10/2024 – 11/2024

Ministry of Labour & Social Protection

- Conducted household socio-economic surveys.
- Administered structured interviews and questionnaires.
- Used digital data-collection tools.
- Maintained data quality, confidentiality and daily reporting.

EDUCATION

Associate Degree in Computer Science

2023 – Present

University of the People

Bachelor of Science in Chemistry

2020 – 2024

Kibabii University

Certificate in Computer Applications

2019 – 2020

Hi-Tech Computer College

Distinction

CORE COMPETENCIES

- Business Development & Enterprise Advisory
- Mentorship, Coaching & Technical Assistance
- Marketing, Market Access & Investment Readiness
- Training, Facilitation & Stakeholder Engagement
- Entrepreneurship, Financial Literacy & Business Planning
- Farmer/Community Group Mobilization
- Leadership, Governance & Problem Solving
- Monitoring, Documentation & Reporting

PROFESSIONAL CERTIFICATIONS

- ILO Start and Improve Your Business (SIYB) Trainer
- Social Emotional Skills Development (SESD) Trainer
- Digital Enterprise Support Training
- Business Development Services (BDS) Trainer
- Trainer of Trainers – Digital Enterprise Support

LANGUAGES

- English
- Kiswahili

DIGITAL & TECHNICAL SKILLS

- Microsoft Office
- Kobo Collect
- SurveyCTO
- Digital Reporting
- Microsoft Teams
- Google Workspace
- ODK Collect
- Google Forms
- Zoom

ADDITIONAL SKILLS

Community Mobilization | Farmer Group Engagement | Facilitation | Mentorship | Coaching | Stakeholder Engagement | Field Coordination | Data Collection | Reporting | Communication | Teamwork | Problem Solving

REFEREES

Bernard Nyachieo, *Programme / Enterprise Development Practitioner*
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