

Daniel Opiyo

ILO-SIYB Certified Trainer | Training Consultant | Facilitator | Tutor | Mentor

✉ opiyoconsults@gmail.com ☎ +254 113348444 📍 Nairobi, Kenya

SUMMARY

Results-driven **Training Consultant, Trainer, and Facilitator** with 3+ years of experience designing and delivering impactful **in-person and virtual training programmes** across business development, digital skills, customer service, technology, and workplace readiness. Proven track record of training **1,500+ learners and 120+ professionals**, driving knowledge transfer, learner engagement, and practical skills application. Experienced in delivering **BDS training across ASAL regions, including Tana River and Kilifi Counties**, and facilitating **Social and Emotional Skills Development (SESD) sessions**. Skilled in curriculum delivery, competency-based assessment, learner mentorship, stakeholder coordination, and **training centre management**, including rostering, trainer coordination, centre mapping, attendance tracking, and real-time reporting.

PROFESSIONAL EXPERIENCE

NYOTA(OJE) Trainer

JADFAD Consultants

08/2026 – 09/2026

Kilifi, Kenya

- **Trained 25–40 youth per cohort** on workplace readiness, employability, and professional skills.
- **Mentored 30+ trainees** on CV writing, job applications, interviews, and workplace conduct.
- **Conducted 10+ practical exercises and simulations** to strengthen participants' workplace and interpersonal skills.
- **Assessed 100% of trainees** through practical exercises, assignments, and competency-based activities.

NYOTA(OJE) SESD Trainer

ICST/STRATHMORE

07/2026 – 08/2026

Tana River, Kenya

- **Trained 25–35 youth per cohort** on workplace readiness, employability skills, and professional conduct.
- **Monitored and assessed 100% of trainees' participation and progress** through assignments, group activities, and competency assessments.
- **Supported 90%+ of trainees** to identify suitable employment, internship, attachment, or self-employment opportunities.

BDS Trainer - NYOTA Project

Kenya Private Sector Alliance (KEPSA)

04/2026 – 04/2026

Tana River, Kenya

- Trained 45+ youths in 4-day BDS on business planning, finance, marketing.
- Mentored 30+ entrepreneurs for a month on skill implementation.
- Delivered 10 modules to 46+ youth on procurement & financial literacy
- Assessed **46+ youth** through assignments and practical activities to track learning and business readiness.

Centre Manager– NYOTA(OJE) SESD

SIYB Africa Ltd

03/2026 – 03/2026

Siaya, Kenya

- Managed 4 trainers and 140 trainees; oversaw daily rostering, attendance tracking, and Centre readiness.
- Delivered timely updates and reports; ensured curriculum adherence, safe learning space, and materials accountability.
- Coordinated trainer support, issue resolution, and compliance with conduct and safeguarding standards.

BDS Trainer - NYOTA Project

Kenya Private Sector Alliance (KEPSA)

11/2025

Tana River, Kenya

- Trained 168+ youths in 4-day BDS on business planning, finance, marketing.
- Mentored 100+ entrepreneurs for a month on skill implementation.
- Delivered 10 modules to 168+ youth on procurement & financial literacy.
- Facilitated **8+ practical business exercises** on budgeting, record keeping, and market analysis.
- Assessed **168+ youth** through assignments and practical activities to track learning and business readiness.

EDUCATION

Diploma in Information Technology Management <i>ALISON</i>	07/2023
Diploma in Customer Service <i>Oxford Home Study Center (OHSC)</i>	05/2023
Certificate in Economics & International Business <i>International Business Management Institute (IBMI)</i>	11/2025
Certificate of Completion - Training of Trainers <i>SafetyCulture</i>	11/2025
ILO-SIYB (GYB-SYB-IYB) Certification <i>SIYB Africa Ltd</i>	03/2026
Teaching English as a Foreign Language (120HR) <i>TEFL Professional Institute</i>	02/2025
Call Centre Customer service course <i>SafetyCulture</i>	01/2025
Advanced Certificate in Teaching English as a Foreign Language <i>TEFL Hero</i>	07/2024

SKILLS

Communication Skills | Adult Learning Facilitation
Leadership | Digital Tools Proficiency
Multitasking Skills | Software Installation
Mentorship & Coaching | Networking | Sales Training Expertise

TECHNICAL SKILLS

Microsoft Office Suite | Google Workspace | Zoom | Microsoft Teams | POS Systems | CRM Systems Digital Learning Platforms | Report Writing | Data Collection | Customer Relationship Management (CRM)

CERTIFICATES

- Digital Literacy and Productivity
- Administrative Professional
- Ethics & Code of conduct
- Digital Marketing
- Protecting Customer Information
- Basic Troubleshooting

LANGUAGES

English	● ● ● ● ●	Swahili	● ● ● ● ●
Local Dialects (Luo, Luyah, Orma & Pokomo)	● ● ● ● ●		

REFERENCES

Benard Nyachieo, CEO/Founder, Kujia Kenya
kujiakenya@gmail.com, +254706835980

Elijah Kingutu, Program Specialist | KEPSA, Kenya Private Sector Alliance(KEPSA)
ekingutu@kepsa.or.ke, +254 758 065544